

Curriculum vitae

Personal information

Surname / First name

Address

Telephone

Linkedin profile

Web site

E-mail

Nationality

Gosmar Diego

Turin, Italy

Landline: +39 011.9713044 Mobile: +39 346.3815304

<https://www.linkedin.com/in/diegogosmar/>

www.gosmar.eu

diego@gosmar.eu

Italian



Work experience

Dates

February 2020 onwards

VP International Operations and Chief Innovation Evangelist

INGO SPA (**hybrid, remote work**)

Tech Evangelist and International speaker about Artificial Intelligence applications

International channel management: Europe, USA, Asia and Africa (almost 60 partners worldwide)

Product portfolio management: XCALLY omnichannel, VIDA00 collaboration, XPLANY WFM

I3P start-up accelerator mentor

Publications

Machine Learning – The sixth chakra of Artificial Intelligence

<https://www.amazon.com/dp/B08GFL6NVM>

ITA version: ISBN: 979-8644551132

EN version: ISBN: 979-8674459958

Data Science Blog

<https://www.gosmar.eu/machinelearning/blog/>

Dates

September 2007 – January 2020

Occupation or position held

CEO

Name and address of employer

Xenialab – Torino (hybrid)

Sector

Domestic and international company management: focus on to the development of mobile solutions and customer care product development omnichannel, AI and Machine Learning based

www.xcally.com

Dates

April 2004 – August 2009

Occupation or position held

Executive Vice-President - Board of Directors Member

Main activities and responsibilities

Wildix (**hybrid, remote work**)

International Sales and Purchasing Manager

International Training and Marketing Manager

Top customers support and training manager for the selling structure

| | |
|--------------------------------------|--|
| Publications | Asterisk – The VoIP Open Source world ISBN: 9788850327423 |
| Name and address of employer | Wildix – Turin |
| Type of business or sector | ICT – Telecommunication |
| Dates | January 2000 – March 2004 |
| Occupation or position held | Program Manager |
| Main activities and responsibilities | International network planning design and deployment Presentation of the planning and results to the main shareholders: Telefonica (Madrid) and Acea (Rome) |
| Name and address of employer | Atlanet (Telefonica Data owned, now part of British Telecom) – Turin |
| Type of business or sector | Telecommunication |
| Dates | January 1999 – December 1999 |
| Occupation or position held | Designer Engineer and Training Manager |
| Main activities and responsibilities | Wireless new technologies development Training of the Vodafone teams located in the main sites: Milan, Padova, Naples and Rome |
| Name and address of employer | Vodafone – Ivrea |
| Type of business or sector | Telecommunication |

Education and training

| | |
|---|--|
| Dates | 1992 – 1998 |
| Title of qualification awarded | Telecommunication Engineer |
| Principal subjects/Occupational skills covered | Internetworking and Wireless designer Economical organization specialist |
| Name and type of organisation providing organisation and training | Polytechnic of Turin - Italy |
| Dates | 2020 |
| Title of qualification awarded | Machine Learning |
| Principal subjects/Occupational skills covered | Advanced Machine Learning and AI design and deployment |
| Name and type of organisation providing organisation and training | Stanford on line Coursera https://www.coursera.org/account/accomplishments/verify/CRMEDCAYBFER |
| Dates | 2022 |
| Title of qualification awarded | International Coaching Practitioner |
| Principal subjects/Occupational skills covered | Intercultural approach and change management |
| Name and type of organisation | Ellecubica |

Personal skills and competences

Mother tongue

Other languages

Self-assessment

European level (*)

English

French

Spanish

German

Italian

| Understanding | | | | Speaking | | | | Writing | |
|---------------|------------------|---------|------------------|--------------------|------------------|-------------------|------------------|---------|------------------|
| Listening | | Reading | | Spoken interaction | | Spoken production | | | |
| C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user |
| B1 | Independent user | B1 | Independent user | B1 | Independent user | B1 | Independent user | B1 | Independent user |
| A1 | Basic user | A1 | Basic user | A1 | Basic user | A1 | Basic user | A1 | Basic user |
| A1 | Basic user | A1 | Basic user | A1 | Basic user | A1 | Basic user | A1 | Basic user |

(*) Common European Framework of Reference (CEF) level

Social skills and competences

Team working and intercultural experience: I've been working in several multicultural teams for more than 20 years. Some of my most important experiences are:

- Tempus Bratislava-Turin students exchanges participation in 1996
- Best Liege Belgium student exchanges in 1997
- Dublin Ireland team experience in 1998
- Vodafone european team projects and Telefonica international program management
- Wildix Ukraine and France management
- Xenialab worldwide international software channel management
- Building a Worldwide network of more that 60 partners and 300 customers from 2014 to nowadays

Mediating skill: job definition and mediation during the joint venture statup between the three shareholders Telefonica, Acea and Fiat groups

Adaptation ability: project management commitment for the British Columbia delegation requirement during the olympic games

Organisational skills and competences

Managed more than 30 international people in different organizations

Technical and Computer skills and competences

- Machine Learning professional:
<https://www.coursera.org/account/accomplishments/verify/CRMEDCAYBFER>
- IT skill: very good knowledge of Microsoft tools, Linux systems and related Data Base Management
- **Python, Javascript node.js, XML, PHP, Anaconda Notebook, Tensorflow, Databricks**
- Expert of **Slack, MS Teams, Hubspot CRM, Salesforce CRM, Sugar CRM**

Driving licence(s)

European driving licence for cars

Additional information

- Personal interests: Golf, Running and travel to share experiences and cultures.
- Family: married with a German/English teacher. We've got a son and a daughter.

Recommendations

Amazon

Prakash Krishnan
Senior Manager, Alexa AI at Amazon

“Diego is a passionate entrepreneur who thrives in providing solutions with an acute focus on customer needs. Diego effortlessly transitions from driving Xenialab's long term vision, to rolling up his sleeves to help his team resolve a technical roadblock, to making a concerted pitch to customers - all in the course of a day. Having worked closely with Diego over the course of a year, I was impressed with his ability to deliver simple, yet highly effective solutions that are the hallmark of Xenialab's suite of products. Wishing Diego and his team great success!”

Vodafone

“Diego showed his great technical skills and leadership potential helping Omnitel Vodafone to deploy and integrate new mobile data services within the customer proposition. He was also very pro-active in knowledge sharing. At last, he was one of the key players in the management of a huge RFI/RFQ process involving network equipment.”

Livio Pogliano, Head of Device, Testing & Recovery Management at Vodafone
managed Diego at Vodafone

UFI Filters Group

“Diego is very energy man. It's a very professional man and also humble man. In his filosofy tha share information it's a must. It's a pleasure to work with him. If you are thinking to wotk with him you are not wrong.”

Onofrio Defina
Chief Operating Officer EMEA @ General Manager Italy